



*Good Morning*

# Jim Smith

## GROUP DISCUSSION

### *What to Look for in a Service Electrician*



**“It is true that the greatest leaders are ‘made’ and not ‘born’.**

**However, it is *impossible* for me to train:**

- **Good Morals or Integrity,**
- **Empathy and Trust,**
- **A Positive Attitude,**
- **Common Sense,**
- **A Good Work Ethic,**
- **The *Natural Desire* to Openly and Effectively Communicate,**
- **The Willingness To Use Collaboration and “Servant Leadership”, and**
- **The Burning Desire To Succeed As A ‘TEAM’ (versus ‘Ego Credit’).**

**I can stress ‘the importance of’ these traits in training. But you *must* already have them – or be willing to undergo a huge and lasting personal change – in order to be a great leader.”**

***Jim Smith***

# Three Dimensions

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## 1. Personal Character

# Three Dimensions

1. Personal Character
2. Physical Abilities

# Three Dimensions

1. Personal Character
2. Physical Abilities
3. Working Knowledge

# Working Knowledge

40% Business Sense

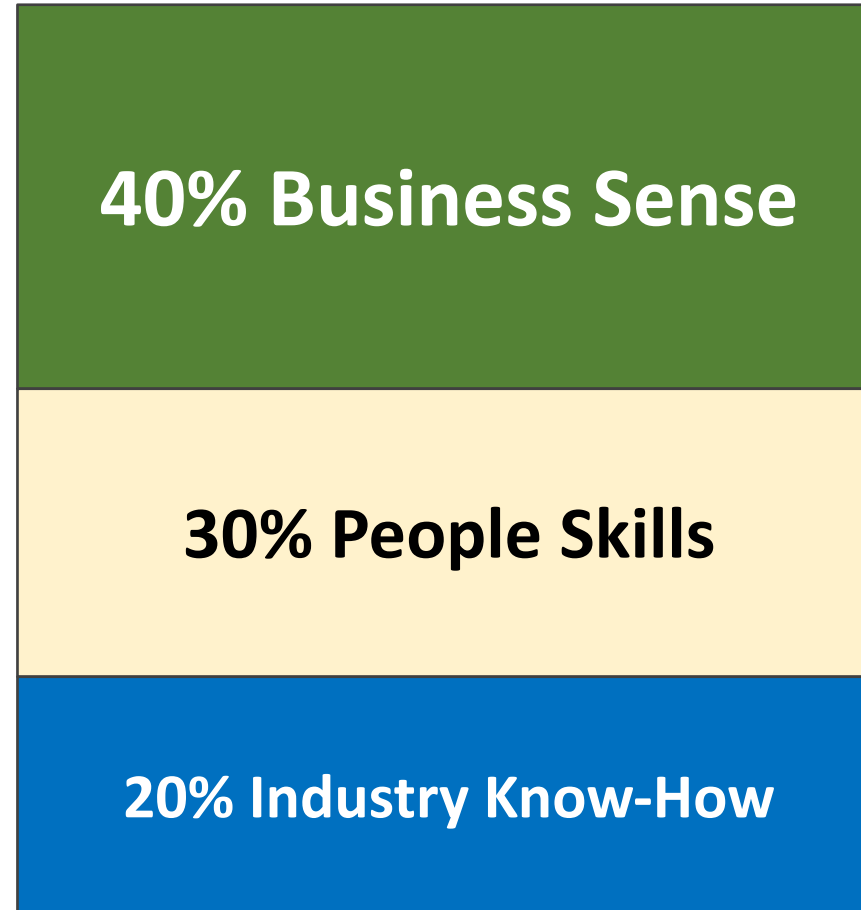


# Working Knowledge

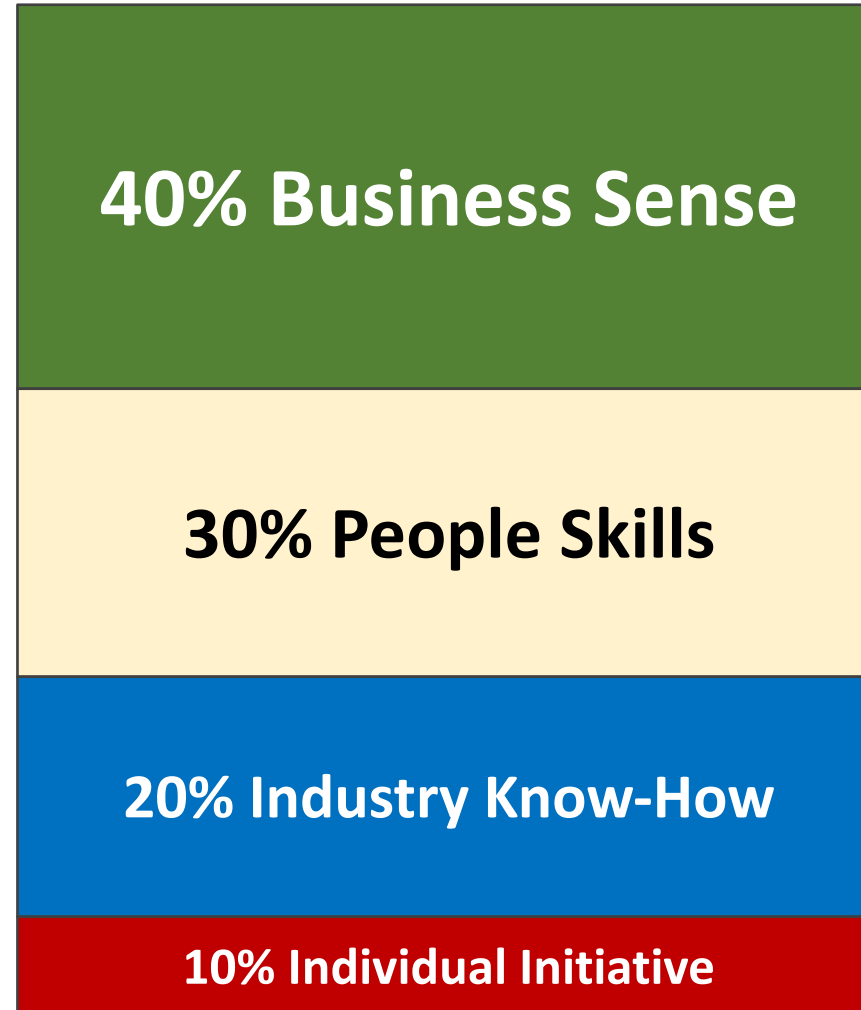
**40% Business Sense**

**30% People Skills**

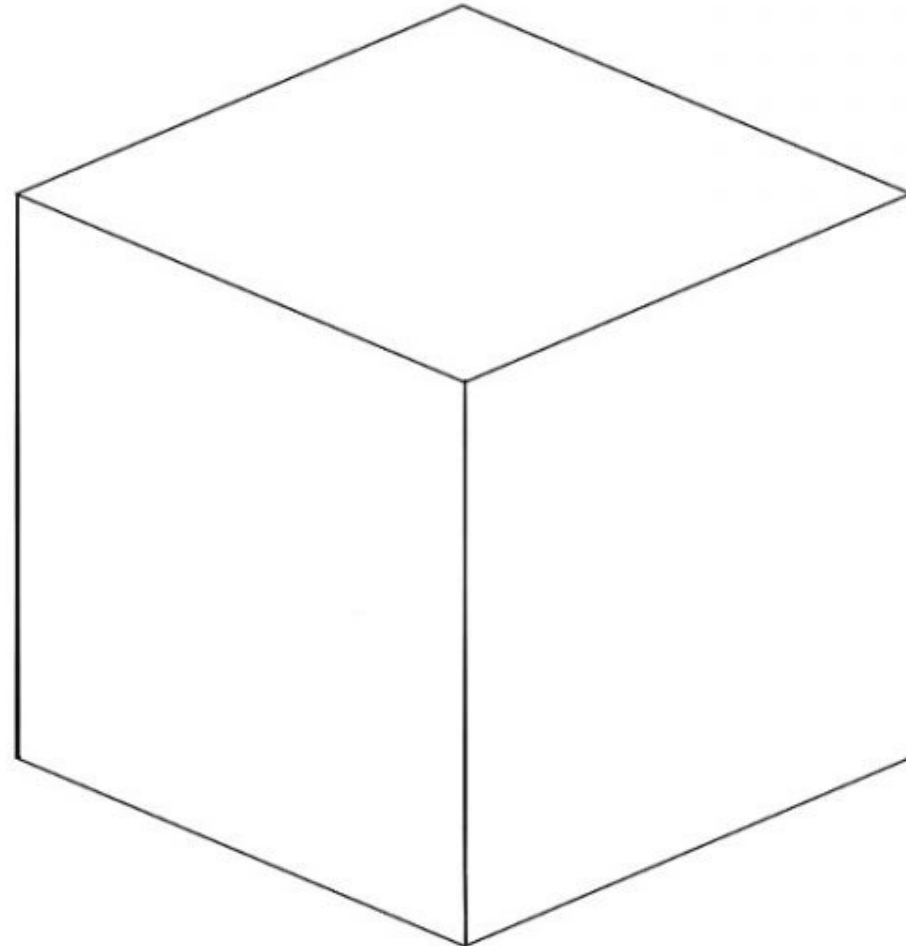
# Working Knowledge



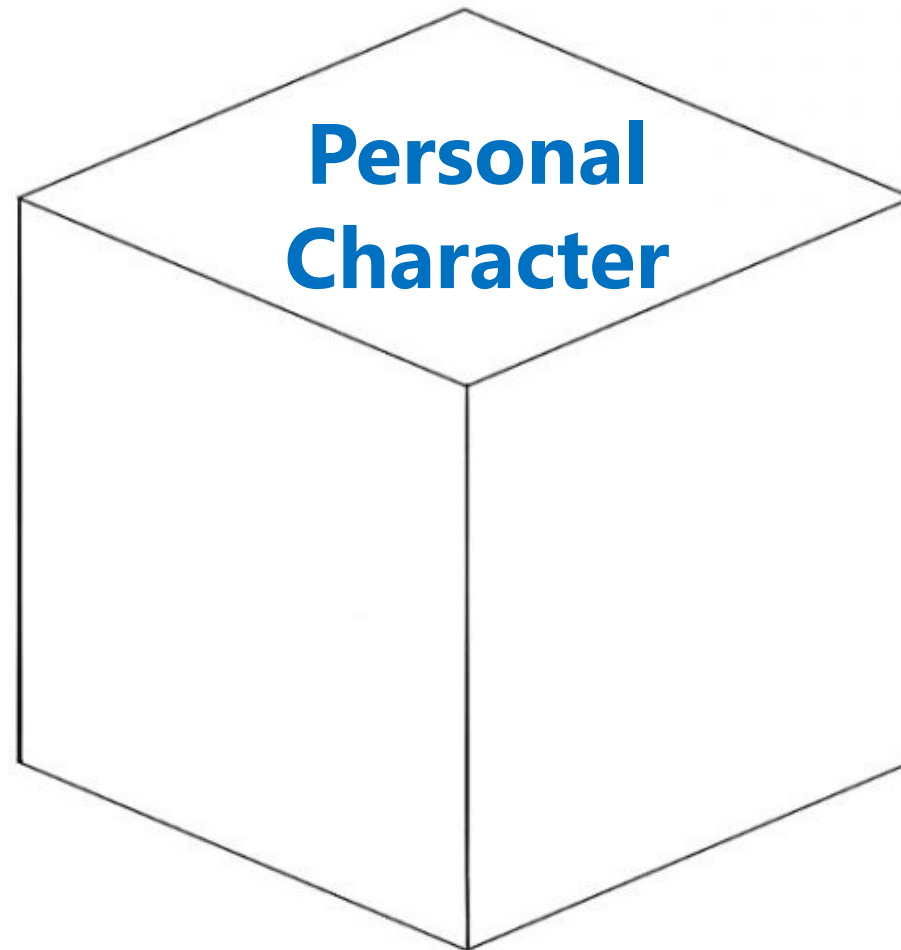
# Working Knowledge



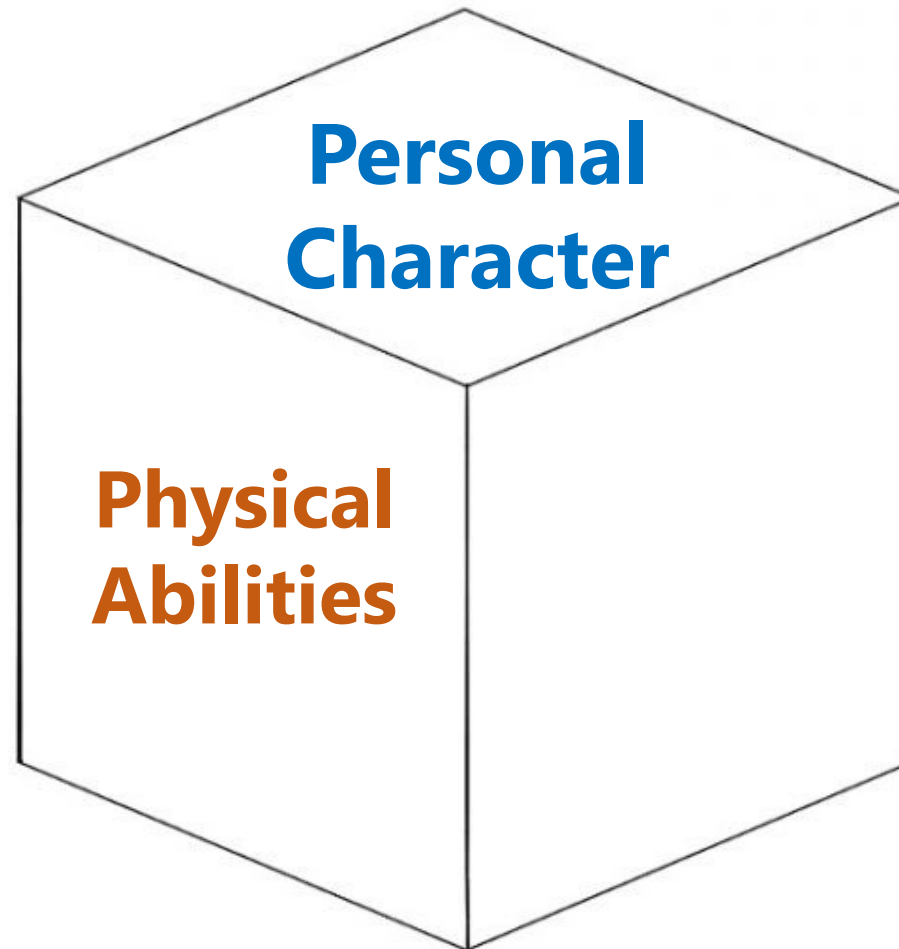
# Three Dimensions



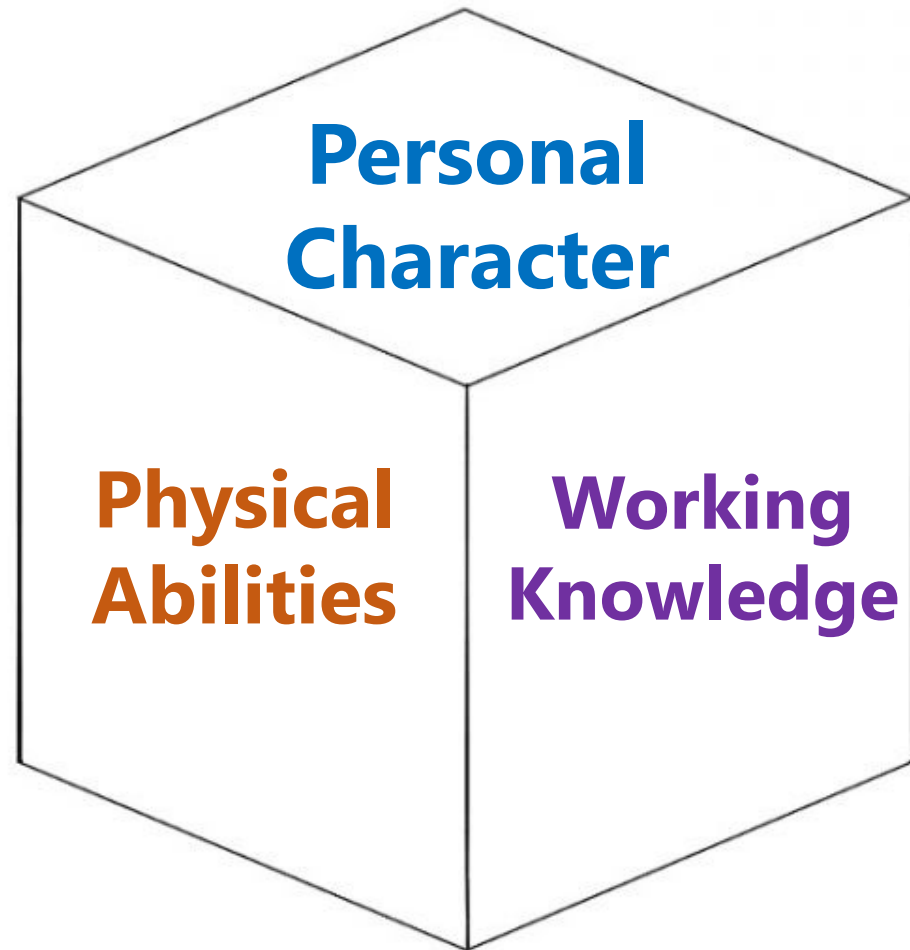
# Three Dimensions



# Three Dimensions



# Three Dimensions



# BREAKOUT GROUP DISCUSSION:

## *What to Look for in A Service Electrician*