

Working Together:

What Our Company Can Bring to the Party

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Roundtable Goals

A Discussion of Great Service ForumsSM Member Capabilities



In what type of work are you “best in class?” OR, what is the “one thing” (type of work) you they think sets you apart from your competition;

Describe that in our roundtable discussion.

Question #1

Questions to Drive Roundtable Capabilities:

- In what type of work are you “best in class?” OR, what is the “one thing” (type of work) you think sets you apart from your competition? Consider: (4-minute response per organization)
 - Why?
 - How do you perform this work? Is it different from other work?
 - Contractual Arrangements?
 - Organizational Capabilities?
 - Specialty Equipment?
 - Specialty Talent?

Question #2

Additional Questions to Drive Roundtable Discussion:

- Examples?(Wawa with Freestate and Schultheis)
- Opportunities? in your market, other markets (local or regional or national)
- How would you collaborate?

Your Thoughts?

General Discussion